

RFCSP #025-17 Phase I Security Cameras

Vendors>>>	Item Descriptions			American Integrated Security Group (AISG)	Climatec	DAC, Inc.	Electronic Facility Systems (EFS)	Enterprise Security Solutions Texas, Inc.	Firetrol Protection Systems, Inc.	KLC Video Security	Nationwide Network Technologies, Inc.	Progressive Technologies, Inc.	SAS Security Service Co., Inc.	STS360
Location	Panasonic Camera WVSFM110	Panasonic Camera WV-S2211L	Panasonic Camera WV-S2531LN	Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost
010-Birdville H.S.	1	4	6	\$9,990.02	\$2,860.00	\$1,298.00	\$2,012.47	\$2,380.00	\$1,368.00	\$1,045.00	\$1,934.00	\$1,440.00	\$1,340.00	\$1,548.80
012-Shannon	5	5	6	\$11,579.65	\$3,315.00	\$1,888.00	\$2,143.06	\$3,060.00	\$1,990.00	\$1,520.00	\$2,738.00	\$1,524.00	\$1,875.00	\$2,252.80
041-Haltom M.S.	2	8	11	\$18,659.01	\$4,638.00	\$2,478.00	\$2,956.05	\$4,420.00	\$2,612.00	\$1,995.00	\$3,638.00	\$2,093.00	\$2,576.00	\$2,956.80
043-Richland M.S.	2	9	12	\$20,629.77	\$5,150.00	\$2,714.00	\$3,232.46	\$4,930.00	\$2,861.00	\$2,185.00	\$3,978.00	\$2,351.00	\$2,785.00	\$3,238.40
044-North Oaks	4	3	11	\$16,020.32	\$4,211.00	\$2,124.00	\$2,667.12	\$3,910.00	\$2,239.00	\$1,710.00	\$3,155.00	\$1,861.00	\$2,265.00	\$2,534.40
046-Smithfield M.S.	6	13	5	\$16,041.46	\$4,466.00	\$2,832.00	\$3,048.64	\$4,420.00	\$2,985.00	\$2,280.00	\$4,005.00	\$2,175.00	\$2,615.00	\$3,379.20
102-David E. Smith	0	6	11	\$16,889.60	\$4,193.00	\$2,006.00	\$2,767.79	\$3,825.00	\$2,114.00	\$1,615.00	\$2,994.00	\$2,124.00	\$2,175.00	\$2,393.60
103-W.T. Francisco	3	6	10	\$16,623.52	\$4,371.00	\$2,242.00	\$2,723.40	\$4,080.00	\$2,363.00	\$1,805.00	\$3,297.00	\$2,186.00	\$2,325.00	\$2,675.20
104-Binion	4	7	9	\$16,257.20	\$4,283.00	\$2,360.00	\$2,911.01	\$4,080.00	\$2,487.00	\$1,900.00	\$3,438.00	\$2,120.00	\$2,375.00	\$2,816.00
105-Mullore	3	5	9	\$14,652.76	\$3,858.00	\$2,006.00	\$2,622.08	\$3,570.00	\$2,114.00	\$1,615.00	\$2,956.00	\$1,834.00	\$2,075.00	\$2,393.60
106-Richland E.S.	5	5	9	\$15,262.72	\$4,141.00	\$2,242.00	\$2,814.70	\$3,910.00	\$2,363.00	\$1,805.00	\$3,278.00	\$2,002.00	\$2,285.00	\$2,675.20
107-Smithfield E.S.	4	7	10	\$17,438.22	\$4,531.00	\$2,478.00	\$2,894.13	\$4,335.00	\$2,612.00	\$1,995.00	\$3,618.00	\$2,362.00	\$2,515.00	\$2,956.80
108-Snow Heights	3	4	9	\$14,143.04	\$3,839.00	\$1,888.00	\$2,547.66	\$3,485.00	\$1,990.00	\$1,520.00	\$2,795.00	\$1,842.00	\$1,965.00	\$2,252.80
109-Major Cheney	3	3	8	\$12,032.27	\$3,203.00	\$1,652.00	\$2,118.03	\$2,890.00	\$1,741.00	\$1,330.00	\$2,454.00	\$1,443.00	\$1,725.00	\$1,971.20
110-O. H. Stowe	9	5	10	\$17,663.66	\$4,957.00	\$2,832.00	\$3,358.18	\$4,845.00	\$2,985.00	\$2,280.00	\$4,101.00	\$2,562.00	\$2,805.00	\$3,379.20
112-Holiday Heights	2	7	10	\$16,968.27	\$4,370.00	\$2,242.00	\$2,898.49	\$4,080.00	\$2,363.00	\$1,805.00	\$3,297.00	\$2,146.00	\$2,367.00	\$2,675.20
113-Watauga E.S.	4	5	9	\$14,957.74	\$3,999.00	\$2,124.00	\$2,718.39	\$3,740.00	\$2,239.00	\$1,710.00	\$3,117.00	\$1,952.00	\$2,165.00	\$2,534.40
116-C.F. Thomas	0	6	7	\$12,165.52	\$3,570.00	\$1,534.00	\$2,134.90	\$2,805.00	\$1,617.00	\$1,235.00	\$2,274.00	\$1,501.00	\$1,576.00	\$1,830.40
117-Foster Village	5	9	11	\$20,223.43	\$5,205.00	\$2,950.00	\$3,516.41	\$5,100.00	\$3,110.00	\$2,375.00	\$4,461.00	\$2,786.00	\$2,875.00	\$3,520.00
Installation & Miscellaneous Charges				Included	\$79,160.00	\$41,890.00	\$52,084.97	\$73,865.00	\$44,153.00	\$33,725.00	\$61,528.00	\$38,304.00	\$42,684.00	\$49,984.00
Bulk Camera Purchase				Included	\$201,314.19	\$229,272.00	\$205,046.97	\$264,519.00	\$236,702.00	\$269,890.20	\$204,685.00	\$283,338.00	\$304,610.00	\$205,878.70
Total Lump Sum Proposal				\$298,198.18**	\$280,474.19	\$271,162.00	\$257,131.94***	\$338,384.00	\$280,855.00	\$303,615.20	\$271,338.00*	\$321,642.00	\$347,294.00	\$255,862.70
Acknowledge Addendum				#2 only	Yes	#1 only	Yes	Yes	#1 only	Yes	Yes	Yes	Yes	Yes
# Years in Business				10 years	42 years	11 years	15 years	14 years	33 years	13 years	24 years	32 years	38 years	12 years
EPCNT				No	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes
HUB				No	No	No	No	No	No	No	No	No	Yes	Yes

* Payment and Performance bonds added to lump sum on proposal

** Rounding error AISG proposed \$298,198.43, but actual \$298,198.18

*** Rounding error EFS proposed \$257,132, but actual \$257,131.94

Present at opening:

Shelley Freeman, Director of Purchasing
 Tiffany Mullins, Buyer
 Chris Reese, Security Engineer

Rating Schedule
RFOSP #025-17 Phase I Security Cameras

Evaluation Factors	Points	American Integrated Security Group	Climatec	DAC, Inc.	Electronic Facility Systems	Enterprise Security Solutions Texas, Inc.	Firetrol Protection Systems, Inc.	KLC Video Security	Nationwide Network Technologies, Inc.	Progressive Technologies, Inc.	SAS Security Service Co., Inc.	STS360
The Purchase Price - Fees and Associated Costs	40%	34.32	36.49	37.74	39.80	30.25	36.44	33.71	37.72	31.82	29.47	40.00
The reputation of the Proposer and the Proposer's goods or services – Based on demonstrated expertise and experience; references (availability of contract items, reliability of deliveries, condition of delivered product, accurate invoices)	15%	14.00	15.00	6.75	13.50	15.00	13.50	15.00	15.00	15.00	15.00	9.75
The quality of the Proposer's goods or services – ability to perform all requirements	4%	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00
The extent to which the services meet the district's needs (based on ability to meet delivery schedule, lead time for orders, offer products specified)	15%	15.00	15.00	15.00	14.00	15.00	14.00	15.00	15.00	15.00	15.00	15.00
The Proposer's past relationship with the District	15%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15.00	0.00	15.00	0.00
The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses; (1 point given for completion of form) "Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms."	1%	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Any other relevant factor specifically listed in the request for bids or proposals - Timeline for installation	10%	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Total	100%	78.32	81.49	74.49	82.30	75.25	78.94	78.71	97.72	76.82	89.47	79.75